



How to Compare Roofing Quotes Like a Pro

Don't compare prices until you've confirmed both quotes include the same scope of work.

| Category | Comparison Item | Company A | Company B |
|---------------------|---|--------------------------|--------------------------|
| Scope & Materials | Tear-off included in quote | <input type="checkbox"/> | <input type="checkbox"/> |
| | Ice & water shield used in valleys and eaves | <input type="checkbox"/> | <input type="checkbox"/> |
| | All materials itemized (underlayment, flashing, ridge vent, etc.) | <input type="checkbox"/> | <input type="checkbox"/> |
| | Follows manufacturer specifications for installation | <input type="checkbox"/> | <input type="checkbox"/> |
| Company Credentials | Licensed and insured | <input type="checkbox"/> | <input type="checkbox"/> |
| | Warranty clearly defined and manufacturer-backed | <input type="checkbox"/> | <input type="checkbox"/> |
| | Uses trained, dedicated crews | <input type="checkbox"/> | <input type="checkbox"/> |
| | Long-term relationships with subcontractors | <input type="checkbox"/> | <input type="checkbox"/> |

| | | | |
|---------------------------------|--|--------------------------|--------------------------|
| Pricing Transparency | No vague line items (e.g. "TBD" costs) | <input type="checkbox"/> | <input type="checkbox"/> |
| | Clear and fair change order policy | <input type="checkbox"/> | <input type="checkbox"/> |
| | Process for handling unexpected issues explained | <input type="checkbox"/> | <input type="checkbox"/> |